

4-1-17

4/1/17

Board of Directors
Schedule 2

FERN FOREST COMMUNITY ASSOCIATION - PROFIT & LOSS STATEMENT

Cash Basis (Unaudited)

| | <u>January thru March 2017</u> | | <u>January thru March 2016</u> | |
|--|------------------------------------|-------------------|------------------------------------|-------------------|
| INCOME: | | | | |
| Annual Fees | | 195,216.60 | | 182,152.72 |
| Other Income - Transfer Fees/Late Fees/Lien Fees | | <u>2,073.00</u> | | <u>2,023.00</u> |
| Total Income | | <u>197,289.60</u> | | <u>184,175.72</u> |
| EXPENSES: | | | | |
| Administrative: | | | | |
| Bank Charges | (10.00) | | - | |
| BOC Recording Fees | 26.00 | | 26.00 | |
| Office Labor/Payroll Taxes | 2,268.75 | | 1,100.00 | |
| Document Preparation & Escrow Fees | - | | 75.00 | |
| Insurance | - | | - | |
| Portable Toilets and Supplies | 416.66 | | 199.54 | |
| Real Property Tax/DCCA Filing Fees | 317.20 | | 131.86 | |
| Security Services/Monitoring | 907.46 | | 271.72 | |
| Telephone & Internet | 393.13 | | 306.02 | |
| Web Design & Maintenance | - | | 509.42 | |
| Office Supplies/Postage/Printing | <u>1,636.93</u> | 5,956.13 | <u>740.25</u> | 3,359.81 |
| Professional: | | | | |
| Accounting/Tax (DPS) | 5,791.70 | | 5,625.03 | |
| Legal Fees | <u>12,182.76</u> | 17,974.46 | <u>4,732.21</u> | 10,357.24 |
| Facilities: | | | | |
| Repairs & Maintenance | 120.00 | | 101.72 | |
| Electric | <u>300.04</u> | 420.04 | <u>196.86</u> | 298.58 |
| Road Maintenance: | | | | |
| Steve Astel | 492.71 | | 1,421.80 | |
| Superior Trucking | - | | 1,317.42 | |
| G. Martins & Sons | 5,110.96 | | 6,455.48 | |
| G. Martins & Sons | 6,548.30 | | 7,409.92 | |
| John Ah-Quin | 550.00 | | 550.00 | |
| Steve Astel | 989.59 | | 533.85 | |
| Glover | (499.37) | | - | |
| Equipment Repairs | - | | 196.29 | |
| Road Signage & Supplies | <u>215.40</u> | 13,407.59 | <u>406.14</u> | 18,290.90 |
| Total Expenses | | <u>37,758.22</u> | | <u>32,306.53</u> |
| Other Income: | | | | |
| Community Program Donations | 4,175.00 | | - | |
| Hawaii Tax Refund | - | | - | |
| Federal Tax Refund | - | 4,175.00 | - | |
| Net Income | | <u>163,706.38</u> | | <u>151,869.19</u> |

4-1-17

Board of Directors
Schedule 1

FERN FOREST COMMUNITY ASSOCIATION HIGHLIGHTS

March 2017

Covers January 1, 2017 thru March 31, 2017

| | | |
|--|---------|-------|
| 1) Number of Properties Billed and Mailed Out | | 2,566 |
| 2) Number of Properties - Unknown Addresses | | 41 |
| 3) Number of Properties - Pending Real Property Tax Sale | | 28 |
| 4) Number of Properties with Liens | | 86 |
| 5) Number of Properties with State Preseizure | | 2 |
| 6) Number of Mail outs other than annual billing | 03/2017 | 246 |
| 7) Number of Emails/Phone Calls/Escrow Resposes by DPS | 03/2017 | 209 |

8) Recap of Road Fees Collections:

| | | | |
|--|-------|-----------------|----------------------|
| Current Year - 01/01/2017 - 03/31/2017 | 1,561 | @ \$125 | \$ 195,125.00 |
| Prior Years Road Fees Collections - 12/31/2016 & Prior | | at 03/31/2017 | \$ 7,092.00 |
| Total Road Fees Collected 01/01/2017 - 03/31/2017 | | 11.2% lincrease | <u>\$ 202,217.00</u> |

10) funds Available in Bank at 03/31/2017 \$ 175,244.00

Notes: Analysis of Unpaid Fees for current year 01/01/2017 - 02/28/2017

| | | | |
|--------------------------------------|-------|---------|---------------------|
| Total Billed: | 2,566 | @ \$125 | \$ 320,750.00 |
| Less: | | | |
| Collections - Current Year to date | 1,561 | @ \$125 | \$ 195,125.00 |
| Current Year Collected in Prior Year | 61 | @ \$125 | \$ 7,625.00 |
| Total Owners - Unknown Addresses: | 41 | @ \$125 | \$ 5,125.00 |
| Total Owners - RP Tax Sale | 28 | @ \$125 | \$ 3,500.00 |
| Total Owners - Liens & Preseizure | 88 | @ \$125 | \$ 11,000.00 |
| Total Owners Delinquent > 3 years | 263 | @ \$125 | \$ 32,875.00 |
| Balance Fees Highly Collectible | 524 | @ \$125 | <u>\$ 65,500.00</u> |

Due to a family emergency, we were unable to complete the corporate tax returns and have filed an automatic 6-month extension for all of our corporate clients. As reported earlier, based on the financial report at 12/31/2016, no taxes will be due by the corporation.

We would like to assure the Board that all property owner's requests and inquiries are addressed upon receipt. As noted above, we responded to 209 inquiries for the month of March 2017. Due to our heavy work schedule our office have been opened for extended hours 7 days a week.

I would like to take this opportunity to extend my thanks for the the courtesies extended to my family and staff during this extremely busy period. My wife is recovering well at home and we would like to thank everyone for their prayers and well wishes.

I look forward to meeting with the Board soon.